



NHPUC 1MAY'17AM10:06

**EDF ENERGY SERVICES**

4700 West Sam Houston Parkway North  
Suite 250  
Houston, Texas 77041

T+ 1 281 781 0333

APRIL 28, 2016

**VIA OVERNIGHT MAIL**

Executive Director  
NHPUC  
21 South Fruit St., Suite 10  
Concord, NH 03301

Re: EDF Energy Services, LLC's CEPS Registration Renewal

Dear Executive Director:

EDF Energy Services, LLC ("EDF") is a recently approved competitive energy supplier in New Hampshire. EDF is submitting its renewal application for 2017. Enclosed are an original and two copies of the paper version of the renewal application. Additionally, an electronic version has been sent to [executive.director@puc.nh.gov](mailto:executive.director@puc.nh.gov).

Please contact the undersigned if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Angela Gregory", is written over the printed name.

**Angela Gregory, Regulatory Affairs**

**EDF Energy Services, LLC**

**EDF Trading North America, LLC**

**EDF Industrial Power Services (CA), LLC**

O (281) 653-1039 M (713) 253-9891

PUC 2006 – FORMS

- (1) The legal name of the applicant as well as any trade name(s) under which it intends to operate in this state, and, if available, its website address;

- Legal Name: **EDF Energy Services, LLC**
- Trade Names: **N/A**
- Web Address: **www.edfenergyservices.com**

- (2) The applicant's business address, telephone number, e-mail address, and website address, as applicable;

- Business Address: **4700 West Sam Houston Parkway North, Suite 250  
Houston, TX 77041**
- Phone Number: **(877) 432-4530**
- Web Address: **www.edfenergyservices.com**

- (3) The applicant's place of incorporation, if anything other than an individual;

- **EDF Energy Services, LLC was created under Delaware law as a Limited Liability Company on November 1, 2006.**

- (4) The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual, or of the applicant's principal(s) if the applicant is anything other than an individual;

Name	Title	Business Address	Phone & Email
John Rittenhouse	CEO	4700 West Sam Houston Parkway North, Suite 250 Houston, TX 77041	(877) 432-4530 John.Rittenhouse@edftrading.com
Mary Anne Brelinsky	President	4700 West Sam Houston Parkway North, Suite 250 Houston, TX 77041	(877) 432-4530 MaryAnne.Brelinsky@edfenergyser vices.com
Alexis Keene	Sr. VP of Legal, General Counsel	4700 West Sam Houston Parkway North, Suite 250 Houston, TX 77041	281-653-1051 Alexis.Keene@edfenergyservices.c om
Cherie Fuller	VP-Retail	4700 West Sam Houston Parkway North, Suite 250 Houston, TX 77041	281-653-1778 Cherie.Fuller@edfenergyservices.c om
Chris Armitage	Sr. VP of Energy Optimization	4700 West Sam Houston Parkway North, Suite 250 Houston, TX 77041	281-781-0346 Chris.Armitage@edfenergyservices .com

- (5) The following regarding any affiliate and/or subsidiary of the applicant that is conducting business in New Hampshire:

- a. The name, business address and telephone number of the entity;
  - b. A description of the business purpose of the entity; and
  - c. A description of any agreements with any affiliated New Hampshire utility;
- **EDF Energy Services has no affiliates conducting business in New Hampshire at this time.**
- (6) The telephone number of the applicant's customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available;
- **Cherie Fuller, Vice President  
4700 West Sam Houston Parkway North, Suite 250  
Houston, TX 77041  
Direct: (281) 653-1778  
Toll Free: (877) 432-4530  
Cherie.Fuller@edfenergyservices.com**
- (7) The name, title, business address, telephone number, and e-mail address of the individual responsible for responding to commission inquiries;
- **Angela Gregory, Manager of Regulatory Affairs  
4700 West Sam Houston Parkway North, Suite 250  
Houston, TX 77041  
Direct: (281) 653-1039  
Toll Free: (877) 432-4530  
Angela.Gregory@edfenergyservices.com**
- (8) The name, title, business address, telephone number and e-mail address of the individual who is the applicant's registered agent in New Hampshire for service of process;
- **Name: Capitol Corporate Services**
  - **Address: 1 Old Loudon Road, Concord, NH 03301**
  - **Phone Number: 800.345.4647**
  - **Email: [regagent@capitolservices.com](mailto:regagent@capitolservices.com)**
- (9) A copy of the applicant's authorization to do business in New Hampshire from the New Hampshire secretary of state, if anything other than an individual;
- **Please See Attachment 1.**

- (10) A listing of the utility franchise areas in which the applicant intends to operate. To the extent an applicant does not intend to provide service in the entire franchise area of a utility, this list shall delineate the cities and towns where the applicant intends to provide service;
- **Eversource-NH**
  - **Liberty Utilities**
  - **Unitil**
- (11) A description of the types of customers the applicant intends to serve, and the customer classes as identified in the applicable utility's tariff within which those customers are served;
- **EDF Energy Services plans to serve large Commercial and Industrial Customers in the above-named utilities.**
    - **Eversource-NH – Rates GV, LG**
    - **Liberty Utilities – Rates G1, G2**
    - **Unitil – Rates G1, G2**
- (12) A listing of the states where the applicant currently conducts business relating to the sale of electricity;
- **CA, CT, DE, DC, IL, ME, MD, MA, MI, NH, NJ, NY, OH, OR, PA, RI, TX**
- (13) A listing disclosing the number and type of customer complaints concerning the applicant or its principals, if any, filed with a state licensing/registration agency, attorney general's office or other governmental consumer protection agency for the most recent calendar year in every state in which the applicant has conducted business relating to the sale of electricity;
- **EDF Energy Services, LLC, its principals, and its parent company have not received any complaints filed with a state licensing/registration agency, attorney general's office or other consumer protection agency in the past twelve months.**
- (14) A statement as to whether the applicant or any of the applicant's principals, as listed in a. through c. below, have ever been convicted of any felony that has not been annulled by a court:
- a. For partnerships, any of the general partners;
  - b. For corporations, any of the officers, directors or controlling stockholders; or
  - c. For limited liability companies, any of the managers or members;

- **None of EDF Energy Services, LLC, its officers, directors and/or parent company's controlling stockholders have ever been convicted of a felony.**

(15) A statement as to whether the applicant or any of the applicant's principals:

- Has, within the 10 years immediately prior to registration, had any civil, criminal or regulatory sanctions or penalties imposed against them pursuant to any state or federal consumer protection law or regulation;
  - Has, within the 10 years immediately prior to registration, settled any civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation; or
  - Is currently the subject of any pending civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation;
- **None of EDF Energy Services, LLC's principals have ever been and are not currently the subject of civil, criminal or regulatory sanctions, investigations or penalties pursuant to any state or federal consumer protection law or regulation, nor have they settled such an investigation.**

(16) If an affirmative answer is given to any item in (14) or (15) above, an explanation of the event;

- **Not Applicable**

(17) For those applicants intending to telemarket, a statement that the applicant shall:

- Maintain a list of consumers who request being placed on the applicant's do-not-call list for the purposes of telemarketing;
- Obtain monthly updated do-not-call lists from the National Do Not Call Registry; and
- Not initiate calls to New Hampshire customers who have either requested being placed on the applicant's do-not-call list(s) or customers who are listed on the National Do Not Call Registry;

- **EDF Energy Services does not intend to telemarket.**

(18) For those applicants that intend not to telemarket, a statement to that effect;

- **EDF Energy Services, LLC does not intend to telemarket.**

- (19) A sample of the bill form(s) the applicant intends to use or a statement that the applicant intends to use the utility's billing service;
- **EDF Energy Services, LLC intends primarily to use utility billing services. Regardless, please see sample bill forms in Attachment 2.**
- (20) A copy of each contract to be used for residential and small commercial customers;
- **EDF Energy Services, LLC does not intend to market or sell to residential and/or small commercial customers.**
- (21) A statement certifying that the applicant has the authority to file the application on behalf of the CEPS and that its contents are truthful, accurate and complete; and
- **Please see Attachment 3.**
- (22) The signature of the applicant or its representative.
- **Please see Attachment 3.**

PUC 2003 – REGISTRATION REQUIREMENTS

- (1) Demonstration of technical ability to provide for the efficient and reliable transfer of data and electronic information between utilities and the CEPS in the form of:
- a. A statement from each utility with which the CEPS intends to do business indicating that the applicant has complied with the training and testing requirements for electronic data interchange.

- **EDF Energy Services completed New Hampshire Supplier Training on [November 4, 2015]. Please see certificate attached.**
- **EDF Energy Services has contracted to utilize the services of Energy Services Group (ESG) for EDI. ESG Completed EDI Connectivity and Certification Testing as follows:**

<b>Company</b>	<b>Date Completed</b>
<b>EverSource</b>	<b>TBD</b>
<b>Liberty Utilities</b>	<b>TBD</b>
<b>Unitil</b>	<b>TBD</b>

- **Please find corresponding certificates attached.**
- (2) Evidence that the CEPS is able to obtain supply in the New England energy market. Such evidence may include, but is not limited to, proof of membership in the New England Power Pool (NEPOOL) or any successor organization, or documentation of a contractual relationship with a NEPOOL member;
- **EDF Energy Services, LLC is a member in good standing with ISO-NE and will procure its power requirements through wholesale transactions with creditworthy counter-parties. EDF Energy Services joined ISO-NE effective February 1, 2015. Please find attached the approved Membership Agreement**
- (3) A \$250.00 registration fee;
- **Enclosed is a check for Registration in the amount of \$250.**
- (4) Evidence of financial security, as defined in PUC 2003.03
- **Current LC automatically renews for 1 year terms per statement included.**

3. IT IS A CONDITION OF THIS CREDIT THAT IT SHALL BE DEEMED AUTOMATICALLY EXTENDED WITHOUT AMENDMENT FOR ONE YEAR PERIODS FROM THE EXPIRY DATE HEREOF, OR ANY FUTURE EXPIRATION DATE, UNLESS AT LEAST THIRTY (30) CALENDAR DAYS PRIOR TO ANY EXPIRATION DATE WE SHALL NOTIFY YOU BY REGISTERED MAIL/COURIER THAT WE ELECT NOT TO CONSIDER THIS CREDIT EXTENDED FOR ANY SUCH ADDITIONAL PERIOD.

- (1) Be in the form of a surety bond or other financial instrument showing evidence of liquid funds, such as a certificate of deposit, an irrevocable letter of credit, a line of credit, a loan or a guarantee;
- (2) Be the greater of:
  - a. \$100,000.00;
  - b. 20% of the CEPS's estimated gross receipts for its first full year of operation, not including revenue from the provision of default service, for a CEPS's first year of operation; or
  - c. 20% of the CEPS's actual gross receipts for the preceding year of operation, not including revenue from the provision of default service, for any year after the first year of operation;
- (3) Not exceed \$350,000.00;
- (4) Name the commission as obligee;
- (5) Have an expiration date not less than:
  - a. 5 years and 150 days after the date the applicant's application is filed, for an initial



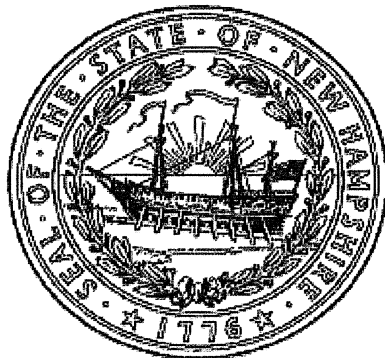
**Attachment 1**  
**Proof of Registration with Secretary of State**

**State of New Hampshire**  
**Department of State**

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that EDF ENERGY SERVICES, LLC is a Delaware Limited Liability Company registered to transact business in New Hampshire on December 17, 2015. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 736185



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 25th day of April A.D. 2017.

A handwritten signature in cursive script, appearing to read "Wm Gardner".

William M. Gardner  
Secretary of State

**Attachment 2**  
**Sample Invoices**

**EDF ENERGY SERVICES, LLC**  
4700 W. Sam Houston Pkwy N Ste 250  
Houston, TX 77041  
Customer Service: (281) 653-1778

**CUSTOMER** SAMPLE CUSTOMER  
**BILLING ACCOUNT #** 12345678910  
**INVOICE #:** 4

Summary as of 6/15/2014  
(account details start on next page)

Previous Statement Amount:	\$2,454,044.60
Total Payments Received:	\$2,454,044.60
Balance Forward:	\$0.00
Current Charges:	\$2,188,330.68

<b>AMOUNT DUE</b>	<b>June 25, 2014</b>	<b>\$2,188,330.68</b>
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Thank you for allowing EDF Energy Services, LLC to service your energy needs. We appreciate your business.

Your monthly charges from EDF Energy Services, LLC average \$ .0663 per kWh.

If you are receiving separate bills from EDF Energy Services, LLC and the local utility, your meter readings are available on the local utility's bill.

At least twice per year you have the right to request and receive actual consumption information for each billing period during the prior year or the months therein during which a competitive supplier sold electricity to you.

You have the right to file a complaint with the New Hampshire Public Utilities Commission after you have attempted to resolve the dispute with EDF.  
You may contact the Commission at 1-800-852-3793.

Due Date - The date your payment is due to arrive at EDF Energy Services, LLC in order to avoid late charges.

Late Payment Charges - 1% monthly charge on fund received after the due date.

**EDF ENERGY SERVICES, LLC**  
4700 W Sam Houston Pkwy N Ste 250  
Houston, TX 77041

**INVOICE#:** 4  
**Billing Account #:** 12345678910  
**Date Mailed:** June 15, 2014  
**Date Due:** June 25, 2014

**TOTAL AMOUNT DUE:** **\$2,188,330.68**

**CUSTOMER**  
**Attn: Accounts Payable**  
**12345 West Main Street**  
**Anywhere, USA 12345**

**REMIT PAYMENT TO:**

**EDF ENERGY SERVICES, LLC**  
**Bank of America**  
**Bank Routing Number (ABA) - WIRE:**  
**Bank Routing Number (ABA) - ACH:**  
**Bank Account Number:**

**EDF ENERGY SERVICES, LLC**

**CUSTOMER:** SAMPLE CUSTOMER  
**BILLING ACCOUNT #** 12345678910  
**INVOICE #:** 4

Acct # 12345678910  
Service Address:  
12345 West Main Street  
Anywhere, USA 12345  
Pricing Plan:  
Block and Index  
Service Agreement expires 12/31/2015

Service Period	ACTUAL	Unit	Quantity
5/1/2014 to	5/31/2014	kWh	33,005,244
		Unit	Total
Metered Usage		kWh	33,005,244
Losses		kWh	(1,785,499)
Total Usage			31,219,745

Date	Description	Unit	\$/Unit	Amount	Total
5/31/2014	Imbalance Charge	kWh	31,219,745	\$0.04366	\$ 1,363,108.25
5/31/2014	Capacity				\$ 53,259.72
5/31/2014	Demand Charge				\$ 56,093.95
5/31/2014	Ancillary Services Charge	kWh	31,219,745	\$0.022930	\$ 715,868.76

PRIOR PERIOD ADJUSTMENTS			
Date	Description	Amount	Total
	TOTAL PRIOR PERIOD ADJUSTMENTS	\$ -	
	CURRENT CHARGES (FROM ABOVE)	\$ 2,188,330.68	
	TOTAL CHARGES	\$ 2,188,330.68	

**EDF ENERGY SERVICES, LLC**  
4700 W. Sam Houston Pkwy N Ste 250  
Houston, TX 77041  
Customer Service: (281) 653-1778

**CUSTOMER SAMPLE CUSTOMER**  
**BILLING ACCOUNT # 12345678910**  
**INVOICE #: 4**

Summary as of **6/15/2014**  
(account details start on next page)

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Due Date - The date your payment is due to arrive at EDF Energy Services, LLC in order to avoid late charges.

Late Payment Charges - 1% monthly charge on fund received after the due date.

**EDF ENERGY SERVICES, LLC**  
4700 W Sam Houston Pkwy N Ste 250  
Houston, TX 77041

<b>INVOICE#:</b>	<b>4</b>
Billing Account #:	12345678910
Date Mailed:	June 15, 2014
Date Due:	June 25, 2014
<b>TOTAL AMOUNT DUE:</b>	<b>\$2,188,330.68</b>

**CUSTOMER**  
Attn: Accounts Payable  
12345 West Main Street  
Anywhere, USA 12345

**REMIT PAYMENT TO:**

**EDF ENERGY SERVICES, LLC**  
Bank of America  
Bank Routing Number (ABA) - WIRE:  
Bank Routing Number (ABA) - ACH:  
Bank Account Number:

**EDF ENERGY SERVICES, LLC**

**CUSTOMER: SAMPLE CUSTOMER**  
**BILLING ACCOUNT # 12345678910**  
**INVOICE #: 4**

Acct # 12345678910

Service Address:  
12345 West Main Street  
Anywhere, USA 12345

Pricing Plan:  
Block and Index

Service Agreement expires 12/31/2015

Service Period	ACTUAL
5/1/2014 to	5/31/2014

### CHARGE INFORMATION

<b>Current Charges</b>	<b>\$ 2,188,330.68</b>
------------------------	------------------------

Date	Description	Amount	Total
	TOTAL PRIOR PERIOD ADJUSTMENTS	\$	-
	CURRENT CHARGES (FROM ABOVE)	\$	2,188,330.68
	TOTAL CHARGES	\$	2,188,330.68

**Attachment 3**  
**Affidavit**

State of Texas :  
: **HOUSTON** ss.  
: (Town)  
County of Harris :

**C. Alexis Keene**, Affiant, being duly sworn according to law, deposes and says that:

"She is the Senior Vice President of EDF Energy Services, LLC;

That she is authorized to and does make this affidavit for said Applicant;

That EDF Energy Services, LLC, the Applicant herein, certifies under penalty of false statement that all statements made in the application for licensure are true and complete and that it will also amend its application while the application is pending if any substantial changes occur regarding the information provided in the application within ten days of any such change.

That the facts above set forth are true and correct to the best of her knowledge, information, and belief and that she expects said Applicant to be able to prove the same at any hearing hereof."

*C. Alexis Keene*

\_\_\_\_\_  
C. Alexis Keene, Signature of Affiant

Sworn and subscribed before me this 26th day of April, 2017.

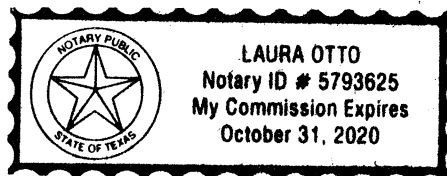
*Laura Otto*

\_\_\_\_\_  
Signature of official administering oath

*Laura Otto, Sr. Paralegal*

\_\_\_\_\_  
Print Name and Title

My commission expires:



**EXHIBIT 1**



**Public Service Company of New Hampshire  
(d/b/a) Eversource Energy**

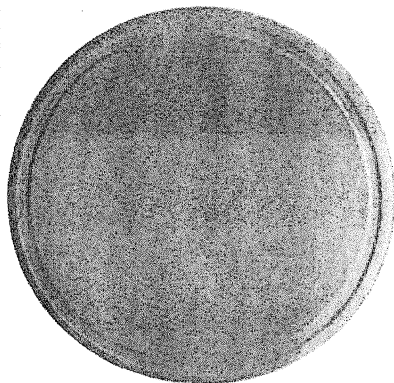
**Certificate of Completion**

*is hereby granted to:*

**EDF Energy Services, LLC**

*to certify that they have completed to satisfaction*

**NH EDI Connectivity and Certification Testing**



*Granted: 05/25/16*

*Aaron Downing*

Aaron Downing  
Eversource Supplier Services

**Public Service Company of New Hampshire  
(d/b/a) Eversource Energy**

**Certificate of Completion**

*is hereby granted to:*

**EDF Energy Services, LLC**

*to certify that they have completed to satisfaction*

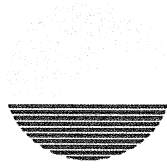
**NH Supplier Training**



*Granted: 04/01/16*

*Aaron Downing*

Aaron Downing  
Eversource Supplier Services



**Liberty Utilities<sup>SM</sup>**

# COMPLETION OF EDI TEST

This is to certify that on March 17<sup>th</sup>, 2016

**EDF Energy Services, LLC.**

completed all of the requirements of New Hampshire  
Code of Administrative Rules, Section PUC 2003.01(d)

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Deborah M. Gilbertson, Manager of Retail Choice  
Liberty Utilities (Granite State Electric) Corp.  
15 Buttrick Rd, Londonderry NH 03053



## **Electronic Data Interchange (EDI) Certification**

### ***Unitil Energy Systems (UES)***

Issued to: EDF Energy Services, LLC  
Represented by: Cherie Fuller

Issued by: Unitil Energy Systems  
Represented by: Caitlin D. Chaput, Associate Transaction Analyst

Date: 3/25/16


---

This is official notification of the successful completion of Electric EDI testing between Unitil Energy Systems and EDF Energy Services, LLC. As of 3/25/16, Unitil Energy Systems does hereby declare EDF Energy Services as a certified EDI trading partner capable of exchanging the following transactions:

810	Invoice
814	Change
814	Drop
814	Enrollment
814	Historical Usage Request
820	Payment Notification
867	Historical Usage
867	Monthly Usage
997	Functional Acknowledgement

EDF Energy Services has successfully satisfied all the requirements of connectivity with Unitil Energy Systems. EDF Energy Services has also proven through detailed transaction testing its understanding of the business rules and EDI formats required for account maintenance, and billing (dual and LDC rate-ready consolidated) as described by the New Hampshire Public Utilities Commission and using V12 version 4010 standards.

---

  
\_\_\_\_\_  
Signature  
3/25/16  
\_\_\_\_\_  
Date

Caitlin D. Chaput  
Associate Transaction Analyst  
Unitil Service Corp.  
6 Liberty Lane West  
Hampton, NH 03842-1720  
EL\_SupplierServices@unitil.com

[Participate](#) > [Participant and Asset Listings](#)

# Customer Directory

Search the directory for details on and contact information for the entities registered with ISO New England, as well as on the committees and subgroups advising the ISO. For example, you can find:

- Each customer's name, address, stock symbol(s), industry sector, industry type/classification, committee membership, and NEPOOL voting status (if the customer is a member of the New England Power Pool)
- Committee and subcommittee or working group names, member lists, and the company association of members
- Download a CSV file of the Customer Directory

As you type you will be offered suggested results. Use your keyboard arrows or mouse to navigate the results.

## Company Details: EDF Energy Services, LLC

10850 Richmond Ave  
Suite 120  
Houston , TX 77042

### Customer Details

CUSTOMER ID	SECTOR	TYPE	CLASSIFICATION	SUB-CLASSIFICATION	VOTING STATUS
126859	Supplier	Participant	Market Participant		N

### Committee Members

COMMITTEE NAME	MEMBER NAME	TITLE	POSITION	ROLE
Participant Contact	Tony Mowbray	Sr. Power Trader	Member	Alternate
Participant Contact	Chris Armitage	SVP Energy Optimization	Member	Member

## Participant Related Persons

A Participant and its Related Persons (as defined in the Participants Agreement and Second Restated NEPOOL Agreement) are together entitled to join any one Sector and to have one vote in that Sector.

Votes for this company are cast by:

EDF Trading North America, LLC

This company also votes on behalf of:

None

## Updating the Directory

Help keep the directory current — its accuracy is dependent on data in the ISO's Customer and Asset Management System (CAMS). To update data for your organization or committee, see:

- User guides for CAMS
- CAMS FAQs

## Problems?

Contact Customer Support if you're having trouble with the directory.

### APPLICATIONS

GADS Reporting

IRTT

ISO Express

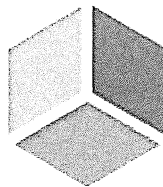
### MARKETS AND OPERATIONS FORECASTING

Morning Report

Seven-Day Forecast

Three-Day Forecast

Power System Status



### ABOUT US

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Careers

Legal and Privacy

### CUSTOMER SUPPORT

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